

Head of Airside Products



COMPANY:

Paris based Safety Line offers digital solutions that enable airlines and airports to leverage existing data for safer and more efficient operations. The combination of a solid expertise in aviation associated with patented research in data science applications allows Safety Line to offer uniquely innovative solutions, including:

- **SafetyCube**, an integrated compliance, safety, and risk management solution for aviation based on a dynamic BowTie approach
- **AirsideWatch Analytics**, a digital solution allowing to improve Airside efficiency by leveraging unprecedented analytics from ground radar data
- **OptiFlight - In-flight guidance**, the only flight efficiency solution allowing airlines to optimize all flight phases including climb thanks to machine learning performance models, accurate 4D weather forecasts, and customized recommendations issued to pilots for each flight

The Company headcount is currently 25 and is increasing to cope with rapid growth.



MISSION:

Safety Line has developed since 2014 a data platform based on ground radar that allows to process and analyse each aircraft trajectory on the ground and build powerful indicators that provides insights on airport operations. The platform is also a rich source of information for strategic planning when used with simulation tools, and safety when it comes to runway friction measurement and runway incursions for example. Your role will be to develop the new Business Line within Safety Line and put in place the strategy that will allow its growths. You will lead a team of aerospace engineers and commercial staff and your mission will be to :

- ✈ Manage the strategy to increase the number of customers (with the support of the Sales department)
- ✈ Responsible for the P&L of the Business Line
- ✈ Provide and Organize professional services to help the customers setting up the software and using it in an efficient way
- ✈ Supervise the customer experience in coordination with the Customer Support Team (mainly aerospace engineers)
- ✈ Manage the evolution of the software to match the needs of the customers and participate to the development cycle of the product
- ✈ Act as the Product Owner and synchronize with the support and development team



SKILLS AND EXPERIENCE:

- ✈ Aerospace engineer or a Master degree in Aerospace
- ✈ Experience of at least 5 years in Airside Operations
- ✈ Knowledge of airport CDM
- ✈ Good management skills
- ✈ A good taste in Digital Solutions, being able to craft new software specifications
- ✈ Dynamic, willing to work in a start-up environment with challenges



CONTACT US:

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